

SES Announces EAS Partnership with Sensormatic Solutions

Securitas Electronic Security’s strategic partnership with Sensormatic Solutions offers retail, EAS and cloud-based technology solutions across North America.

UNIONTOWN, OHIO – Securitas Electronic Security, Inc. (SES), the leading commercial electronic security provider in North America, has announced a strategic partnership with Sensormatic Solutions, a leading global retail solutions provider, to provide industry leading retail, EAS and cloud-based technology solutions to SES clients. This partnership expands SES offerings to include Sensormatic Solutions’ portfolio of loss prevention and asset protection solutions, including a wide offering of electronic article surveillance (EAS) solutions, Shrink Management as a Service (SMaaS), Shopper Insights digital analytics and Sensormatic IQ, a new intelligent operating platform for retail.

Earlier this year, through the FE Moran Security Solutions (FEMSS) acquisition, SES announced the formation of a dedicated retail organization bringing new solutions and services to best serve the specific loss prevention and asset protection needs of clients. SES now has holistic solutions that enable retail clients to best protect their evolving business environment. This strategic partnership with Sensormatic Solutions ensures SES continues to offer innovative and industry leading solutions across North America.

“We are proud to expand our strategic partnership with Sensormatic Solutions, a longstanding relationship which started with FE Moran Security Solutions, recently acquired by SES,” stated Tony Byerly, President & CEO, Securitas Electronic Security, Inc. “SES is pleased to now offer our clients Sensormatic Solutions’ retail technology offerings across North America. These new solutions will allow SES to more holistically meet our clients’ loss prevention and asset protection needs as the retail environment continues to evolve. We are committed to providing SES clients across all industries the very best electronic security technology available.”

“Our expanded Global Partner Edge partnership with Securitas provides us with the scalability, reach and experience to help our customers take on the latest digital transformation challenges and thrive post-COVID by responding to the flow of information created between merchandise, people, and store operations,” said David Green, Global Channels and Unified Commerce Leader, Sensormatic Solutions. “Since Securitas offers



both human and technical solutions, our partnership will help us reach customers across all of segments of retail and provide unmatched customer service.”

The expanded partnership between SES and Sensormatic Solutions will enable SES to further build out its retail security offerings as an industry leading provider of loss prevention and asset protection solutions. Sensormatic Solutions’ experience, leadership and solutions portfolio in the retail electronic security industry will be a key driver in SES delivering industry leading solutions.

For more information Securitas Electronic Security, Inc. and their comprehensive solutions, visit <https://www.securitases.com>.

For more information Sensormatic Solutions and their retail technology solutions, visit <https://www.sensormatic.com>.

About Securitas Electronic Security, Inc.

A division of Securitas, Securitas Electronic Security, Inc. (SES) is one of the leading commercial alarm monitoring and systems integration security companies in North America. As a leader in electronic security, SES offers a full portfolio of intrusion, fire, video, access, electronic article surveillance and integrated systems, leveraging centralized processes and a programmatic approach to ensure operational excellence across the five customer touchpoints: account management, installation, service repair, alarm monitoring and billing. Specialized in serving business clients, including local, regional, national and global companies, SES has a network of UL, ULC, UL2050 and TMA Five Diamond certified monitoring centers providing a comprehensive array of services coast-to-coast. Visit Securitas Electronic Security at www.securitases.com to learn more.

About Securitas

Securitas is the world’s leading intelligent protective services partner. Our guarding, electronic security, fire and safety, and risk management solutions enable more than 150,000 clients to see a different world. We are present in 48 markets and our innovative, data-driven approach makes us a trusted partner to many of the world’s best-known companies. Our 355,000 employees live our values of integrity, vigilance and helpfulness, and our purpose is to help make your world a safer place.



About Sensormatic Solutions

Sensormatic Solutions is the leading global retail solutions portfolio of Johnson Controls powering operational excellence at scale and enabling smart and connected shopper engagement. Our intelligent digital operating platform - Sensormatic IQ - combines the full Sensormatic Solutions portfolio, including unmatched insights into retail inventory, shopper behavior, and loss prevention and liability, and Retailer and third-party solutions with advanced technologies, like AI and Machine Learning. This enables retailers to act on prescriptive, data-driven outcomes and confidently move into the future. Our retail portfolio features the premier Sensormatic, ShopperTrak and TrueVUE brands. Please visit [Sensormatic Solutions](#) or follow us on [LinkedIn](#), [Twitter](#), and our [YouTube channel](#).

Contact

Felix Gonzales, Senior Vice President, Strategy & Business Development, Securitas Electronic Security, Inc.; 619 285 8224; felix.gonzales@securitases.com